

DNAKE Partners with Nestor Company to Distribute Smart Intercom Solutions in Belgium and Luxemburg

Xiamen, China / Deinze, Belgium (June 12, 2025) – DNAKE, an industry-leading and trusted provider of IP video intercom and smart home solutions, and Nestor, a premier distributor specializing in access automation and security, have jointly announced a partnership for distribution in the Benelux market with exclusivity for Belgium and Luxemburg. This collaboration empowers Nestor to distribute DNAKE's full suite of solutions - including IP video intercom, 2-wire IP intercom and access control systems - to its established network. Together, they will offer smart intercom solutions with future-proof, user-centric features to enhance users' overall living experience.

"We are excited to partner with Nestor Company. Their strong technical expertise and well-established distribution channel will definitely empower DNAKE's smart intercom products and solutions to reach their channel partners. DNAKE's solutions arrive in these countries at a time of growing investment in cloud technologies, allowing customers in the Benelux region to experience latest smart intercom solutions with cloud management and remote access," said Alex Zhuang, Vice President of DNAKE.

Customers in *the Benelux region* can look forward to improved access to innovative smart intercom solutions that prioritize security and convenience. For more information about DNAKE and their solutions, visit <https://www.dnake-global.com/>. To learn more about Nestor and their offerings, visit <https://nestorcompany.be/>.

About Nestor Company

Nestor Company is a supplier of high-quality and high-tech products for access automation, intercom, parking systems, CCTV, electronic security, burglar alarm, automatic access and fire

detection. For 40 years, professional installers, project and study agencies have received excellent service from Nestor Company. They achieve this through strong and ever-growing expertise and excellent product knowledge. The specialists test all our products extensively and ensure that the entire range meets all European standards. Nestor Company offers solid, sustainable solutions and high service at a fair price.

About DNAKE

Founded in 2005, DNAKE (Stock Code: 300884) is an industry-leading and trusted provider of IP video intercom and smart home solutions. The company deep dives into the security industry and is committed to delivering premium smart intercom and home automation products with state-of-the-art technology. Rooted in an innovation-driven spirit, DNAKE will continuously break the challenge in the industry and provide a better communication experience and secure life with a comprehensive range of products, including IP video intercom, 2-wire IP video intercom, cloud intercom, wireless doorbell, home control panel, smart sensors, and more. Visit www.dnake-global.com for more information and follow the company's updates on LinkedIn, Facebook, Instagram, X, and YouTube.